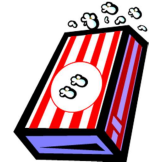


Prickly Pear District Popcorn Post

VOLUME 2, SEPTEMBER 22, 2015: Why Sell Popcorn?



Prizes, Patches, Scout Bucks, Gift Cards, iPad/iPod/Beats

Scouts have many ways to win prizes through the Council, District and Unit. Here's a summary:

Council	District	Unit
<ul style="list-style-type: none">• Fill It Up and Win (email to michelle.malin@scouting.org)• Helicopter Drone• Samsung Tablet• Jumping Sumo Mini Drone• Go Pro• PRIZES – See Flyer• BONUS REWARDS - Scout bucks for all levels. Walmart gift cards start at \$1000 level.	<ul style="list-style-type: none">• Mystery House - be the first scout in uniform to visit one of the Mystery Houses and earn 10 scout bucks. (clues coming soon)• Top selling FAMILY: If you have more than one boy selling (cub and/or boy scout combined), tally your sales. The top selling family in the District gets 30 scout bucks• Top Selling Boy: If you are the top selling boy in the District you will receive 20 scout bucks.	<ul style="list-style-type: none">• Possibly extra "stuff" or \$\$ in scout accounts – talk to your Unit Popcorn Kernel!• Units can submit Safety Roster & Scout/Unit Goals by Oct 5 for a 1% Unit bonus.• Units can submit video of Unit Kickoff Event for 1% Unit bonus.• Units that exceed last year's sales get up to 17% of the increase.

Supports the Scout. Besides earning prizes and funding activities and camps, scouts learn how to make a sale through eye contact and good communication, how to keep track of products and money and how to follow-up and say thanks!

Support the local unit. Popcorn sales pay for equipment, patches, pinewood derby, ceremonies, outings and on and on.

Support the Prickly Pear District and the Montana Council.

Popcorn proceeds go toward camporees, day camps, improving camp properties and keeping low costs for these programs.

Support the Military. It's a Win – Win! For every *Military Donation, Trail's End provides funds to the Scout Unit and ships popcorn to U.S. troops stationed in Afghanistan and Iraq, all other U.S. Military Bases overseas and domestic, and veterans' organizations.

Selling Tips



- ALWAYS wear your uniform.
- ALWAYS smile and introduce yourself.
- ALWAYS say why you are selling popcorn.
- ALWAYS say "Thank You!"
- **Remember to give a "Thank You" and remind them they can reorder online.**

Safety Tips



- NEVER enter anyone's home.
- ALWAYS sell with an adult or another scout. Tiger Cubs MUST be with an adult!
- NEVER sell after dark unless you are with an adult.
- ALWAYS give cash directly to an adult.
- ALWAYS walk on the sidewalk and driveways.



Three Simple Steps to Sell Online:

1. Log in or create your online selling account on www.sell.trails-end.com "Online sales" → "create account" → "scout" → enter your son's birthday → "Montana Council 315" → "Prickly Pear District" → your son's pack or troop unit number and charter organization.
2. Send e-mails to your friends and family who live elsewhere (no e-mail address needed)
3. View your online sales. 70% of all online sales go to scouting in Montana and all your online sales count toward your scout total.

Find a Mystery House

Visit one of the Mystery Houses hidden throughout the Prickly Pear District and receive a certificate to win 10 Scout Bucks. Notify Julie Heller (text 439-8314/email hellerjulie@yahoo.com) of your find right away so she can let everyone know to look elsewhere for potential mystery houses and places to sell. Updates available on the District Website: <http://www.pricklypearmt.org/>. Clues will come later this week.

Important Dates

September 25: Popcorn Palooza

September 26: Sale Begins

October 5: Unit Kernels must submit
Unit/Scout Goals & Safety Rosters

October 18: Sale Ends

October 20: Unit Kernels must submit
Popcorn orders/Budget/Kickoff Video

November 5/6: Popcorn delivered to Mergenthaler Transfer

November 24: Popcorn payment due

By December 22: Council prizes mailed out to all units



HAVE ANY QUESTIONS?

<http://www.pricklypearmt.org/>

Montana Council Popcorn Genius
Michelle Ferguson 406-761-6000

District Popcorn Chairs
Julie Heller 439-8314
hellerjulie@yahoo.com

Tolly Patten 422-9931
blaackraam@gmail.com

*Military Receipts and Thank You cards can be downloaded from the Montana Council Website:

<http://www.montanabsa.org/news-events/fundraisers/popcorn-sale/>